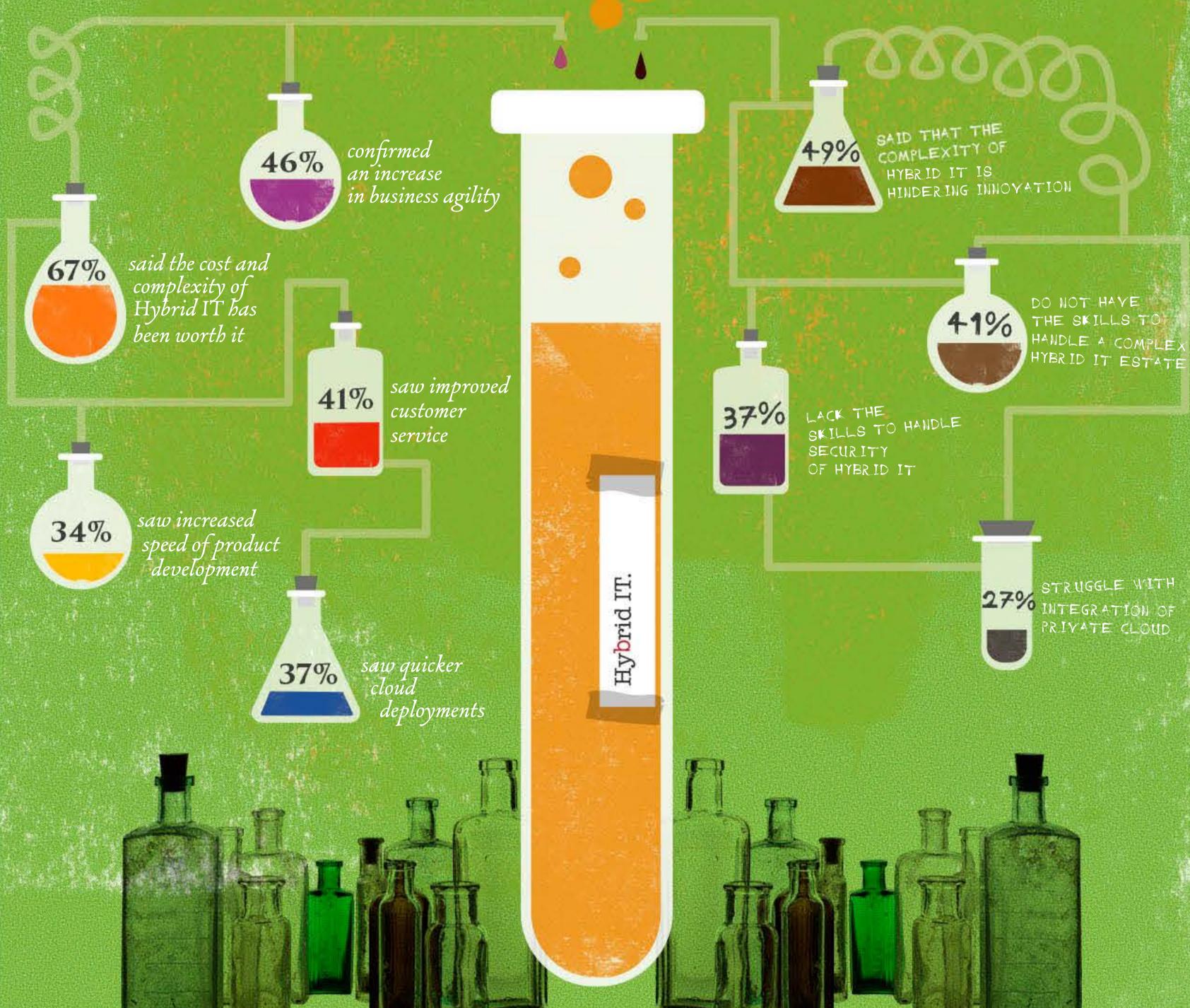
## Why Hybrid IT solutions create TILLIAN COLUMN COLUM

READYING THEMSELVES FOR THE FUTURE OF BUSINESS, ORGANIZATIONS WORLDWIDE HAVE TAKEN THEIR FIRST SIPS OF THE HYBRID IT POTION – MIXING ANY NUMBER OF CONFLICTING IT PLATFORMS IN ORDER TO REMAIN INNOVATIVE. FOR 73% THIS JOURNEY BEGAN AS A STRATEGIC DECISION; OTHERS SIMPLY FELL INTO IT. EITHER WAY, IN ORDER TO ENJOY THE BENEFITS OF HYBRID IT, EACH ORGANIZATION MUST CONFRONT AND CONQUER ITS DARK SIDE:

## THE SPLIT PERSONALITY OF HYBRID IT

The Good Side

THE DARK SIDE



However despite the split personality of Hybrid IT, 94% have seen a positive business impact



US
Increase in
business agility



**UK**Increase in business agility



**France**Reducing the cost of managing IT

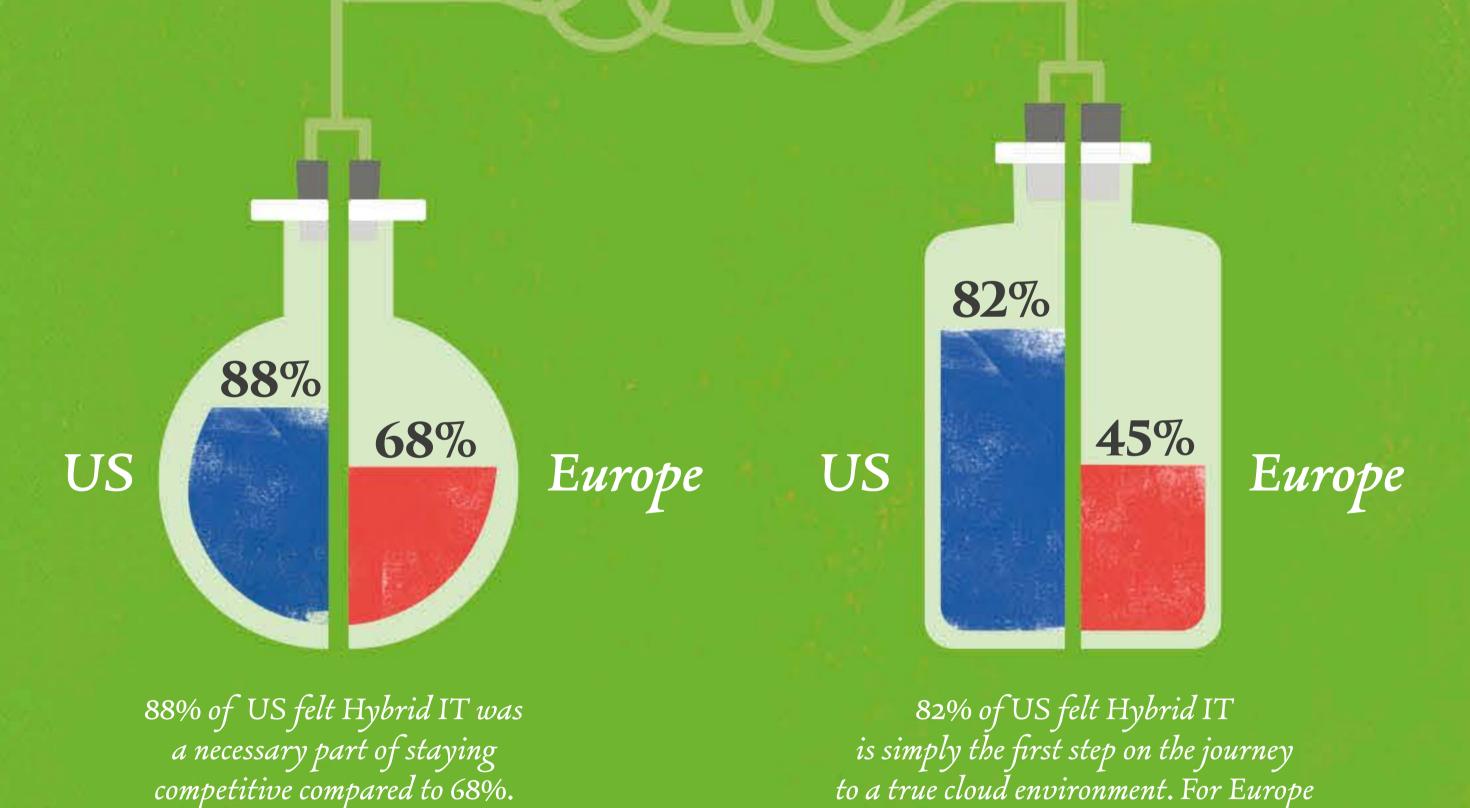


Ireland
Scalability



Faster cloud deployments

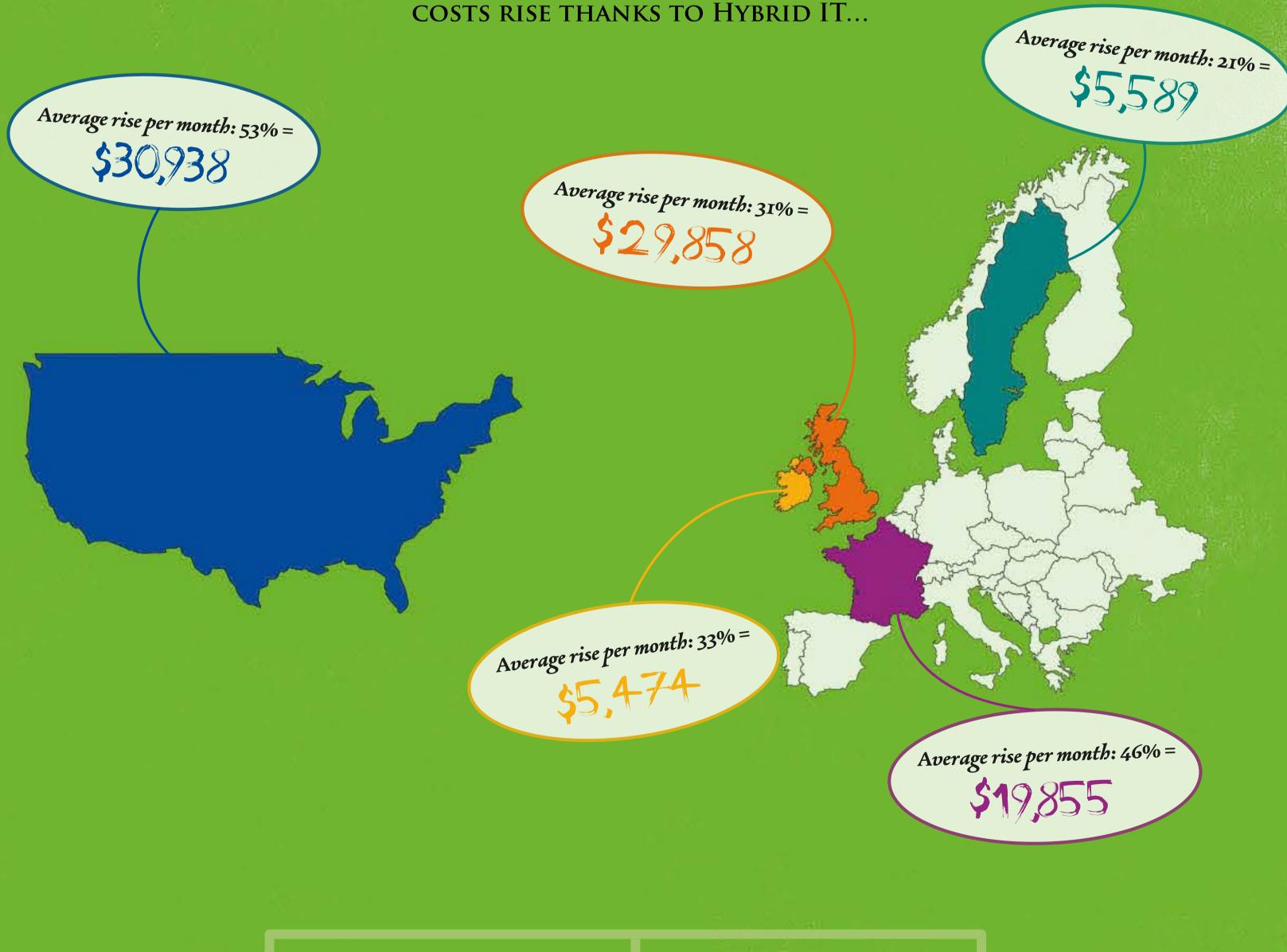
Leading the Way in the Cloud



OVERCOMING CHALLENGES

MANY ORGANIZATIONS HAVE SEEN MONTHLY OPERATING

to a true cloud environment. For Europe it was 45%.



74% of organizations
invest to ensure they have
the right skills to
successfully run
a Hybrid IT estate

67% feel the cost and omplexity of Hybrid I'

67%

complexity of Hybrid IT
will be worth it in
the long run

67%

67% agreed that
having support from
a partner ensured
that their Hybrid IT
implementations were a success

The first of the f

FIGHT THE DEMONS OF HYBRID IT WITH SUNGARD AVAILABILITY SERVICES. OUR POWERFUL ELIXIR

OF SOLUTIONS AND EXPERTISE SOOTHES THE SAVAGE BEAST OF RUNAWAY WORKLOADS AND BRINGS

CONTACT US
NORTH AMERICA +1 484 582 2000
UNITED KINGDOM +44(0)800 143 413
SUNGARDAS.COM/JEKYLLANDHYDE

#HYBRIDHORRORS



Sungard Availability Services® is a trademark or registered trademark of Sungard Data Systems or its affiliate, used under license. The Sungard Availability Services logo by itself is a trademark or registered trademark of Sungard Availability Services Capital, Inc. or its affiliate. All other trademarks used herein are the property of their respective owners.

\*Research was conducted by Vanson Bourne, on behalf of Sungard Availability Services, to investigate the level of Hybrid IT adoption across five countries across the world, and whether this adoption had benefited the organization. 700 interviews were conducted online and over the telephone between September and November 2015, including 200 from the US, 150 from the UK, 150 from France and 100 each from Sweden and Ireland. The research questioned IT decision makers in businesses of over 500 employees across a variety of sectors, including financial services, professional services and retail. http://www.idgenterprise.com/resource/research/2015-cloud-computing-study/
'Hybrid IT environment' — the combination of internal and external IT services. It can mean a mix of legacy environments and cloud platforms.