

# Tailored solutions for planning, developing, implementing, and maintaining your Cloud environment.

The advantages of Cloud are clear: scalability, flexibility, efficiency, and lower cost. However, deploying Cloud effectively can be a challenge. For many companies numerous issues complicate the process: large environments, highly complex applications, hybrid infrastructures, platforms from different vendors, compliance pressure, security concerns — and a business that relies on all of it 24/7.

Additionally, the Cloud itself is notoriously difficult to define. That's because there's no single type of Cloud, and a Cloud environment can be deployed in a variety of ways. Some of them may be a good fit for your business, and some may not.

### Sungard AS Cloud Consulting

Sungard AS Cloud Consulting simplifies the process and gets you to the Cloud using tested procedures, proven expertise, a deep understanding of operational risk and resilience, as well as careful attention to the requirements of your application environment and your business.

We'll sit down with you and go over what's in your environment. We look at your application portfolio, infrastructure estate, current performance metrics, your storage requirements, and your growth forecasts.

Once we get a complete picture of your operation — which can be a big help to you on its own — we assess which applications are “Cloud-ready,” which ones have that potential, and which ones should stay put. We'll consider factors like information security and data privacy needs, compliance requirements, and technical architecture.

From that assessment, we'll start talking about the type of Cloud deployment that is right for your business. There are public Clouds and private Clouds, shared Clouds and dedicated Clouds, Recovery-as-a-Service solutions and production solutions, 100 percent-Cloud approaches and hybrid approaches. You'll start to see that having multiple, different approaches to the Cloud doesn't have to be an obstacle. It's actually an advantage because combining them allows you to build out a solution that's custom-fit to your requirements.

Then, based on your risk tolerance, your budget, and the sizes and types of applications you're looking to move to the Cloud, we'll come back with a solution that's designed to your specific organization. You'll know it's the right fit because we've been working together step by step to understand your IT and business needs.

Finally, we're not going to simply drop off a blueprint. We'll help you build it. We'll assist in setup, implementation, and application migration. Sungard AS has been handling IT availability longer than anyone in the business, so we've become experts at guiding processes like Cloud migration in a way that's seamless to your organization and your customers. Once the implementation is complete, we have the expertise and the service delivery model to manage it for you, too.

**Sungard AS Cloud specialists can help address real and perceived barriers to Cloud technologies and uncover the benefits, so you can focus on your core business priorities.**

TIME TO MARKET	+	-	LOCK-IN
COST MANAGEMENT	+	-	RELIABILITY
FLEXIBILITY	+	-	LACK OF CONTROL
RESILIENCY	+	-	SECURITY



## Benefits

### Lower risk

Sungard AS' time tested methodologies, built from years of experience, help you ensure a successful migration.

### Lower cost

Sungard AS avoids wasting resources on initiatives that are not strategically significant to the operational performance of the enterprise, and offers engagements as a fixed-price service.

<b>BUSINESS CONTINUITY</b>	Assure consistent access to the Cloud
<b>OPERATIONS MANAGEMENT</b>	Manage assets in the Cloud
<b>CLOUD OPTIMIZATION</b>	Take full advantage of the Cloud environment
<b>CLOUD MIGRATION</b>	Move to the Cloud seamlessly throughout the enterprise
<b>CLOUD ADOPTION ROADMAP</b>	Prepare the organization to the move to the Cloud
<b>CLOUD READINESS ASSESSMENT</b>	Transition estate for migration to the Cloud
<b>STRATEGY &amp; BUSINESS CASE</b>	Leverage the Cloud environment with the financial savvy

## Simplifying your path to the Cloud

Sungard AS Cloud Consulting combines business-focused discipline, deep technical expertise, and broad industry experience to tailor a high-value solution to your specific requirement.

Sungard AS is a single source for comprehensive expertise to help:

- Identify the business functions that would benefit most from leveraging Cloud technologies
- Evaluate, design and implement the best Cloud solution for your business
- Navigate the Cloud adoption lifecycle
- Develop the strategies and best practices you need to align business processes with technology architecture
- Deliver a more agile, efficient, highly available and recoverable Cloud environment

## Solutions that support the full Cloud adoption lifecycle

### Strategy & Business Case

Developing your Cloud strategy and creating the overall business case.

### Cloud Readiness Assessment

Providing a proactive means for your management team to determine which applications and hardware can leverage a Cloud environment

### Cloud Adoption Roadmap

Providing a way forward from the existing estate to a future state which is Cloud ready.

### Cloud Migration

Planning, managing, and performing the migration of your applications and infrastructure into the Cloud.

### Cloud Optimization

Helps get the most out of your environment by maximizing the benefits and capabilities of the Cloud.

### Operations Management

Working with you to define, plan, and build out improved operations management capabilities.

### Business Continuity

Working with you to strategize, plan, execute, implement, test and audit Business Continuity and Disaster Recovery requirements.

Speed  
Ease  
Security

### About Sungard Availability Services

Sungard Availability Services provides disaster recovery services, managed IT services, information availability consulting services and business continuity management software.

To learn more, visit [www.sungardas.com](http://www.sungardas.com) or call 1-888-270-3657

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