

# SAP S/4HANA is a cornerstone of successful businesses

## 5 things you need to know to make the move

1 SAP S/4HANA is ramping quickly

2,700

Customers 

More than doubling the number of customers in the fourth quarter

75%

Increase In Bookings in fourth quarter

103%

New Cloud Bookings full year

SAP News Jan 12, 2016

2 Cloud eases the migration



**Faster Application Deployment**  
Process consistency simplifies the migration process to HANA



**Increased Efficiency and Lower Costs**  
Improve IT staff productivity and time lost due to downtime



**HA and DR**  
Peace of mind with high availability, recovery and business continuity

3 Businesses are seeing real benefits

Reduction in staff time needed for server management

↓ 68%

Reduction in staff time needed for server deployment

↓ 84%

Reduction in productive employee time lost due to hardware downtime and degradation

↓ 96%

\*IDC White Paper, sponsored by Cisco, The Business Value of Cisco UCS as a Platform for SAP HANA and Other SAP Mission-Critical Applications, 2014

4 The ROI is measureable

5 year ROI

368%

5 year total business benefit

\$4.79M

Payback period

10 MONTHS 

\*IDC White Paper, sponsored by Cisco, The Business Value of Cisco UCS as a Platform for SAP HANA and Other SAP Mission-Critical Applications, 2014

5 Choosing the right cloud solution is essential



Highly available, tailored solutions for SAP S/4HANA instances



Integrated system (hardware, software and services) for SAP S/4HANA environments



Support for hybrid SAP S/4HANA, SAP Cloud and non-SAP environments



SAP Hosting, Cloud and HANA certified

**Sungard Availability Services  
Application Cloud Services | SAP  
S/4HANA, which is powered by Cisco,  
can help you build your business.**

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