

Leverage the combined power of Sungard Availability Services and EMC to protect your hybrid IT environment.

Data protection and recovery is capital intensive and storage arrays are typically the biggest component cost. With Managed Enterprise Storage Replication (ESR) for EMC, Sungard AS takes on the responsibility for replicating your critical data from your primary EMC storage environment to a Sungard AS secondary EMC environment. Your mission critical data is stored at a world-class recovery data center in a hydrated, ready-to-use state that you can retrieve and restore 24/7. All without the added capital expense of secondary site storage and infrastructure.

Sungard AS' ESR for EMC gives you the flexibility to choose the additional capacity you need, when you need it, with a predictable monthly OpEx spend. Leveraging the expertise of Sungard AS in a recover-to-cloud model not only helps you remove the hassle of tactically managing data recovery but also frees your IT staff to focus on production and business critical services for your organization. You now get guaranteed service levels and eliminate the anxiety of trying to predict capacity needs now and into the future. This service has been designed to extend your existing EMC investment without the added complication and cost traditionally borne by organizations that manage DR entirely on their own.

Managed ESR for EMC is a fully managed, SLA-backed data protection service with a secure, highly available cloud infrastructure that leverages EMC VMAX/VNX storage and is tailored to meet the unique requirements of your hybrid IT environment. As the first to offer a service providing fully-managed recover-to-cloud for EMC, Sungard AS has extensive experience in providing a highly secure, flexible, proven solution for growing organizations in need of help supporting their replication requirements.

Reduce cost

Sungard AS Managed ESR for EMC provides a "pay-as-you-grow" storage as a service model that eliminates the need for substantial capital outlays as your requirements for data storage and data protection grow. Our tiered, utility based pricing model allows you to choose your capacity, recovery and performance and align with the appropriate service level. By avoiding investments in software, maintenance, space, power, hardware and storage capacity, and the labor required to manage all of those investments, you can save between 20%–30%¹ in direct costs over DIY.

Reduce risk

The fully-managed approach to ESR for EMC from Sungard AS ensures that your mission critical data, tier 1 and 2, is production ready to ensure that you can meet (or exceed) the SLAs your business expects. On average, customers can expect data availability of less than 4 hours for protected volumes and an almost real-time Recovery Point Objective of 15 minutes. You are expected to keep your business running even when the unforeseen occurs. With the security of Sungard AS you can measure your recovery in minutes and hours, not days or weeks.

Sungard AS Managed ESR for EMC

EMC²

Managed Enterprise Storage Replication for EMC delivers fast, secure integration with your production environment, 24/7 monitoring by experts and hassle free recovery. Some features include:

- Performance-tiered storage pool, designed to support multi-platform recovery
- Fully encrypted data at rest and in transit
- Support of EMC RecoverPoint for: Application consistency, bandwidth optimization through compression, deduplication and Continuous Data Protection (CDP)
- WAN optimization for lower bandwidth costs
- Encrypted seeding
- VNX2 snapshots for improved local protection
- End-to-end Implementation Services, including seeding

¹ Source: Sungard AS research, 2013. Savings based on Sungard AS list price on 25 TB of storage. Savings varies depending on size, performance and complexity of environment.



Reduce complexity

By relying on simplified, secure, multi-tenant storage designed with a focus on enterprise data recovery you are able to shift critical resources from the mundane to the strategic. Managed ESR for EMC can be customized to fit your unique requirements and environment, removing the need to cobble together disparate solutions, fuss with scripts and multiple dashboards, and implement the associated monitoring and administration needed.

Managed ESR for EMC features:

- Fully managed data protection service
- Contractual SLAs
- Secure, highly available, cloud infrastructure at remote location
- Tiered, utility-based billing
- Non-disruptive test and failover
- Multi-platform and application support

Sungard AS Managed Enterprise Storage Replication for EMC

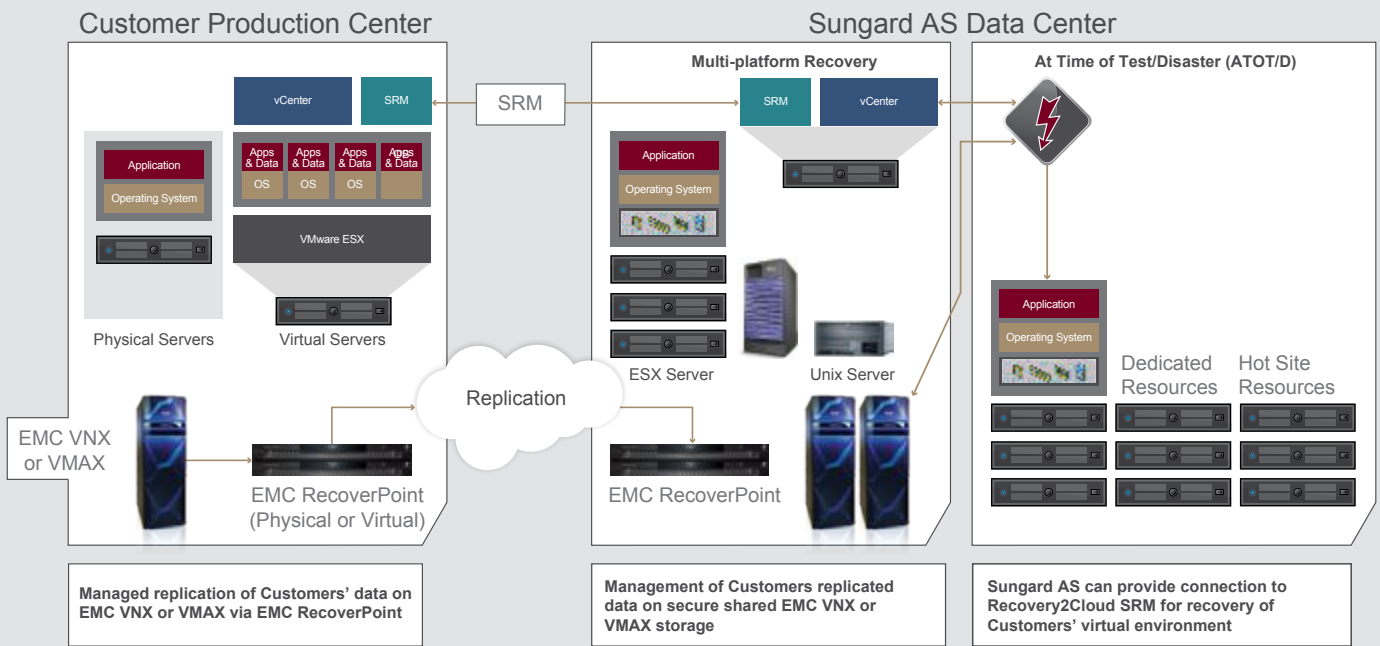
Managed ESR for EMC is a fully managed, SLA-backed data protection service delivered through a secure, highly available cloud infrastructure. It is tailored to leverage your existing data protection technologies, build “recovery aware backups” and boost recovery times and provide 24/7 access to your data. Now that your data is properly managed you may want to consider the recovery end of it. Customers using Enterprise Storage Replication often add Sungard AS Recover2Cloud® (R2C) SRM to address recovery. R2C provides fully managed, SLA-backed recovery of large virtual application environments further leveraging your investment in EMC storage.

Together, Enterprise Storage Replication for EMC and R2C SRM addresses your DR challenge by delivering predictable, easily managed, assured fast recovery of your EMC environment.

These and other services in the RaaS portfolio can be tailored to meet the specific needs of your environment. These options can be used in combination, delivering a flexible range of solutions which are designed to match the unique needs of your business.

With Enterprise Replication for EMC, Sungard AS EMC specialists will:

- Install EMC RecoverPoint at Customers’ production center
- Seed data over LAN or WAN
- Set up and manage replication over WAN or LAN
- Provide and manage Manage RecoverPoint and EMC VMAX/VNX at Sungard AS data center.
- Manage Customers’ replicated data
- Provide connection to Recover2Cloud in the event of Test/Disaster



About Sungard Availability Services

Sungard Availability Services provides managed IT services, information availability consulting services, business continuity management software, and disaster recovery services.

To learn more, visit www.sungardas.com or call 1-888-270-3657

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